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Zall Smart Commerce Group Ltd.

卓爾智聯集團有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2098)

**ANNOUNCEMENT OF INTERIM RESULTS
FOR THE SIX MONTHS ENDED 30 JUNE 2020**

The board (the “**Board**”) of directors (the “**Directors**”) of Zall Smart Commerce Group Ltd. (the “**Company**” or “**Zall Smart**”) is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively, the “**Group**”) for the six months ended 30 June 2020, together with the unaudited comparative figures for the preceding period as follows:

INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

for the six months ended 30 June 2020 — unaudited

(Expressed in Renminbi)

		Six months ended 30 June	
		2020	2019
	<i>Note</i>	<i>RMB'000</i>	<i>RMB'000</i>
Revenue	3(a)	35,763,064	34,722,958
Cost of sales		(35,201,653)	(34,096,482)
Gross profit		561,411	626,476
Other net income/(loss)	4	62,112	(808,439)
Selling and distribution expenses		(69,909)	(102,936)
Administrative and other expenses		(283,891)	(332,276)
Impairment loss on trade and other receivables		(48,417)	(73,580)
Impairment loss on goodwill		(15,876)	–
Gain/(loss) from operations before changes in fair value of investment properties		205,430	(690,755)
Net valuation gain on investment properties	8	601,070	1,967,478

		Six months ended 30 June	
		2020	2019
	<i>Note</i>	<i>RMB'000</i>	<i>RMB'000</i>
Profit from operations		806,500	1,276,723
Finance income	5(a)	137,624	82,968
Finance costs	5(a)	(467,640)	(466,510)
Share of net profits/(losses) of associates		19,680	(59,127)
Share of net (losses)/profits of joint ventures		(1,472)	94
		<hr/>	<hr/>
Profit before taxation	5	494,692	834,148
Income tax	6	(213,629)	(521,946)
		<hr/>	<hr/>
Profit for the period		281,063	312,202
		<hr/> <hr/>	<hr/> <hr/>
Attributable to:			
Equity shareholders of the Company		290,798	340,528
Non-controlling interests		(9,735)	(28,326)
		<hr/>	<hr/>
Profit for the period		281,063	312,202
		<hr/> <hr/>	<hr/> <hr/>
Earnings per share (RMB cents)			
Basic	7(a)	2.47	2.91
		<hr/> <hr/>	<hr/> <hr/>
Diluted	7(b)	2.47	2.91
		<hr/> <hr/>	<hr/> <hr/>

**INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME**

for the six months ended 30 June 2020 — unaudited

(Expressed in Renminbi)

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Profit for the period	281,063	312,202
Other comprehensive income for the period		
(after tax and reclassification adjustments):		
Item that may be reclassified subsequently to profit or loss:		
Share of other comprehensive loss of an associate	(915)	–
Exchange differences on translation of:		
— financial statements of operations outside		
Mainland China	<u>6,393</u>	<u>(5,888)</u>
Other comprehensive income/(loss) for the period	<u>5,478</u>	<u>(5,888)</u>
Total comprehensive income for the period	<u>286,541</u>	<u>306,314</u>
Attributable to:		
Equity shareholders of the Company	296,154	334,583
Non-controlling interests	<u>(9,613)</u>	<u>(28,269)</u>
Total comprehensive income for the period	<u>286,541</u>	<u>306,314</u>

INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
at 30 June 2020 — unaudited
(Expressed in Renminbi)

		At 30 June	At 31 December
		2020	2019
	<i>Note</i>	RMB'000	RMB'000
Non-current assets			
Investment properties	8	30,513,526	29,168,628
Property, plant and equipment	9	320,401	331,515
Intangible assets		696,047	715,058
Goodwill		1,035,728	990,637
Interests in associates		495,199	460,936
Interests in joint ventures		23,056	24,279
Equity investments of fair value through other comprehensive income		8,702	8,702
Contract assets		342,145	339,388
Deferred tax assets		255,419	247,611
		33,690,223	32,286,754
Current assets			
Financial assets at fair value through profit or loss		5,207,533	4,794,964
Inventories		5,558,888	5,833,647
Prepaid taxes		20,026	20,538
Trade and other receivables	10	14,283,182	11,733,935
Amounts due from related parties		508,612	820,919
Fixed deposits with banks with original maturity over three months		30,015	30,014
Pledged bank deposits		7,565,420	4,680,345
Cash and cash equivalents		1,179,313	1,243,944
		34,352,989	29,158,306
Non-current assets held for sale		44,179	44,179
		34,397,168	29,202,485

		At 30 June 2020	At 31 December 2019
	<i>Note</i>	<i>RMB'000</i>	<i>RMB'000</i>
Current liabilities			
Financial liabilities at fair value through profit or loss		88,383	315,674
Trade and other payables	11	15,294,072	13,609,439
Contract liabilities		2,596,841	3,054,538
Lease liabilities		11,204	13,531
Amounts due to related parties		22,390	95,072
Interest-bearing borrowings	12	22,217,664	14,017,079
Current taxation		572,083	502,170
		<u>40,802,637</u>	<u>31,607,503</u>
Net current liabilities		<u>(6,405,469)</u>	<u>(2,405,018)</u>
Total assets less current liabilities		<u>27,284,754</u>	<u>29,881,736</u>
Non-current liabilities			
Interest-bearing borrowings	12	1,574,913	4,473,534
Deferred income		9,625	8,612
Lease liabilities		11,291	12,190
Amounts due to related parties		192,758	373,230
Deferred tax liabilities		5,528,456	5,391,696
		<u>7,317,043</u>	<u>10,259,262</u>
NET ASSETS		<u>19,967,711</u>	<u>19,622,474</u>
CAPITAL AND RESERVES			
Share capital	13	32,733	32,733
Reserves		19,398,895	19,046,261
Total equity attributable to equity shareholders of the Company		<u>19,431,628</u>	<u>19,078,994</u>
Non-controlling interests		<u>536,083</u>	<u>543,480</u>
TOTAL EQUITY		<u>19,967,711</u>	<u>19,622,474</u>

NOTES

(Expressed in Renminbi unless otherwise indicated)

1 BASIS OF PREPARATION

The interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with International Accounting Standard (“IAS”) 34, *Interim Financial Reporting*, issued by the International Accounting Standards Board (“IASB”). It was authorised for issue on 31 August 2020.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the 2019 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2020 annual financial statements. Details of any changes in accounting policies are set out in note 2.

The preparation of an interim financial report in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

The interim financial report contains condensed consolidated financial statements and selected explanatory notes. The notes include an explanation of events and transactions that are significant to an understanding of the changes in financial position and performance of Zall Smart Commerce Group Ltd. (the “Company”) and its subsidiaries (together referred to as the “Group”) since the 2019 annual financial statements. The condensed consolidated interim financial statements and notes thereon do not include all of the information required for a full set of financial statements prepared in accordance with International Financial Reporting Standards (“IFRSs”).

The financial information relating to the financial year ended 31 December 2019 that is included in the interim financial report as comparative information does not constitute the Company’s statutory annual consolidated financial statements for that financial year but is derived from those financial statements. Statutory financial statements for the year ended 31 December 2019 are available from the Company’s registered office. In the auditor’s report dated 29 April 2020, the auditors expressed an unqualified opinion on those financial statements but drew attention to conditions which indicated existence of material uncertainties which may cast significant doubt on the Group’s ability to continue as a going concern.

As at 30 June 2020, the Group had net current liabilities of RMB6,405,469,000 (31 December 2019: RMB2,405,018,000). The Group is dependent upon the financial support from the Group’s bankers and financial institutions and its ability to generate sufficient cash flows from future operations to cover its operating costs and to meet its financing commitments, which may indicate the existence of a material uncertainty on the Group’s ability to continue as a going concern.

The Directors have given careful consideration to the future liquidity and performance of the Group and its available sources of financing in assessing the Group’s ability to continue as a going concern for at least the next twelve months from the end of the reporting period and to meet its repayment obligations, as and when they fall due. Certain measures have been and are being taken to manage its liquidity needs and to improve its financial position which include the following:

- the Group is working on generating positive operating cash flows for the next twelve months by implementing various strategies to improve the Group’s income from sales of properties, supply chain management and trading business and rentals from investment properties to generate additional operating cash inflows and putting extra efforts on the collection of trade debtors to improve the debtor turnover days;
- the Group is actively and regularly reviewing its capital structure and will consider raising additional capital by issuing bonds or new shares, where appropriate.

In addition, as disclosed in note 12, bank loans and loans from other financial institutions of RMB11,732,166,000 were guaranteed and/or secured by certain investment properties, investment properties under development, properties under development for sale, completed properties held for sale and other assets of the Group at 30 June 2020 (31 December 2019: RMB10,195,942,000). The Group considered it has sufficient collateral to support the roll-over or refinancing of such banking facilities when they fall due. In making this assessment, the Group has considered, among other things, the nature, the value and the volatility of value of its overall property portfolio, including those properties that are currently not pledged.

If the above measures are successful, the Directors are satisfied that the Group will be able to meet its financial obligations as and when they fall due for the next twelve months from the end of the reporting period. Consequently, the interim financial report for the six months ended 30 June 2020 have been prepared on a going concern basis. The financial statements do not include any adjustments that would result should the Group be unable to operate as a going concern.

The interim financial report is unaudited and has not been reviewed by the auditors, but has been reviewed by the audit committee of the Company (the “Audit Committee”).

2 CHANGES IN ACCOUNTING POLICIES

The IASB has issued the following amendments to IFRSs that are first effective for the current accounting period of the Group:

- Amendments to IFRS 3, *Definition of a Business*
- Amendments to IFRS 9, IAS 39 and IFRS 7, *Interest Rate Benchmark Reform*
- Amendments to IAS 1 and IAS 8, *Definition of Material*

None of these developments have had a material effect on how the Group’s results and financial position for the current or prior periods have been prepared or presented in the interim financial report. The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period except for the amendment to IFRS 16, *Leases, Covid-19-Related Rent Concessions*, which provides a practical expedient that allows lessees not to assess whether particular rent concessions occurring as a direct consequence of the COVID-19 pandemic are lease modifications and, instead, account for those rent concessions as if they were not lease modifications.

The Group has elected to early adopt the amendments and applies the practical expedient to all qualifying COVID-19-related rent concessions granted to the Group during the interim reporting period. Consequently, rent concessions received have been accounted for as negative variable lease payments recognised in profit or loss in the period in which the event or condition that triggers those payments occurred (see note 9). There is no impact on the opening balance of equity at 1 January 2020.

3 REVENUE AND SEGMENT REPORTING

(a) Revenue

The principal activities of the Group are developing and operating of large-scale consumer product-focused wholesale shopping malls, and providing supply chain management and trading business, e-commerce services, financial services, warehousing and logistics services for the online and offline customers in the People's Republic of China (the "PRC"). Further details regarding the Group's principal activities are disclosed in note 3(b).

(i) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or services lines is as follows:

	Six months ended 30 June	
	2020 RMB'000	2019 RMB'000
Revenue from contracts with customers within the scope of IFRS 15		
Disaggregated by major products or service lines		
— Revenue from sales of properties and related services	255,470	89,010
— Revenue from supply chain management and trading business	34,956,298	34,077,554
— Revenue from E-commerce and financial services business	—	43,103
— Revenue from construction contracts	2,757	2,118
— Others	112,364	1,400
	35,326,889	34,213,185
Revenue from other sources		
Gross rentals from investment properties		
— Lease payments that are fixed	343,150	354,514
Financing income	36,622	97,667
Others	56,403	57,592
	35,763,064	34,722,958

Disaggregation of revenue from contracts with customers by the timing of revenue recognition and by geographic markets is disclosed in note 3(b)(i) and 3(b)(iii), respectively.

The Group's operations are not subject to seasonality fluctuations.

(ii) Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date

As at 30 June 2020, the aggregated amount of the transaction price allocated to the remaining performance obligations under the Group's existing contracts is RMB552,378,000 (31 December 2019: RMB767,646,000). This amount represents revenue expected to be recognised in the future from pre-completion sales contracts for properties under development and construction contracts entered into by the customers with the Group. This amount includes the interest component of pre-completion properties sales contracts under which the Group obtains significant financing benefits from the customers. The Group will recognise the expected revenue in future when or as the work is completed or, in the case of the properties under development for sale, when the properties are accepted by the customer or deemed as accepted according to the contract (whichever is earlier), which is expected to occur over the next 1 to 24 months (31 December 2019: next 1 to 24 months).

The Group has applied the practical expedient in paragraph 121 of IFRS 15 to its sales contracts for goods, such that the above information does not include information about revenue that the Group will be entitled to when it satisfies the remaining performance obligations under the contracts for sales of goods that had an original expected duration of one year or less.

(b) Segment reporting

The Group manages its businesses by divisions, which are organised by business lines (product and services). In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the following three reportable segments. No operating segments have been aggregated to form the following reportable segments.

- Property development and related services: this segment develops, sells and operates large-scale consumer product-focused wholesale shopping malls and provide related value-added business, such as warehousing and logistics.
- E-commerce and financial services: this segment provides financial services including supply chain finance, guarantees, financial leasing, factoring and assets management.
- Supply chain management and trading: this segment operates trading of agricultural products, chemical materials, plastic raw materials, consumer goods, black and non-ferrous metals, etc., and also provides trading related supply chain finance services.

(i) **Segment results, assets and liabilities**

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Segment assets include all tangible, intangible assets and current assets with the exception of interests in associates and joint ventures, deferred tax assets and other corporate assets. Segment liabilities include trade creditors, accruals, bills payable and lease liabilities attributable to the sales activities of the individual segments and bank borrowings managed directly by the segments.

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments.

The measure used for reporting segment profit is the profit before finance costs, income tax, and are further adjusted for items not specifically attributed to individual segments, such as share of profits or losses of joint ventures and associates, directors' and auditors' remuneration and other head office or corporate administration costs.

In addition, management is provided with segment information concerning revenue (including inter-segment sales), interest income and expense from cash balances, borrowings and derivative managed directly by the segments and depreciation to non-current segment assets used by the segments in their operations.

Disaggregation of revenue from contracts with customers by timing of revenue recognition, as well as information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the six months ended 30 June 2020 and 2019 is set out below.

	Property development and related services		E-commerce and financial services		Supply chain management and trading		Total	
	2020 RMB'000	2019 RMB'000	2020 RMB'000	2019 RMB'000	2020 RMB'000	2019 RMB'000	2020 RMB'000	2019 RMB'000
For the six months ended 30 June								
Disaggregated by timing of revenue recognition								
Point in time	243,420	59,713	-	43,103	34,890,557	34,077,554	35,133,977	34,180,370
Overtime	414,360	443,521	-	21,793	102,363	75,874	516,723	541,188
Revenue from external customers and reportable segment revenue	657,780	503,234	-	64,896	34,992,920	34,153,428	35,650,700	34,721,558
Reportable segment profit/(loss)	278,891	191,035	(77)	(10,996)	(98,712)	(36,051)	180,102	143,988
Net valuation gain on investment properties	601,070	1,967,478	-	-	-	-	601,070	1,967,478
Finance income	1,268	548	-	103	136,347	82,316	137,615	82,967
Finance costs	(239,751)	(218,329)	(4)	(3,757)	(227,447)	(244,146)	(467,202)	(466,232)
Depreciation and amortisation	(6,509)	(7,261)	-	(1,114)	(23,906)	(42,435)	(30,415)	(50,810)
Share of net losses of associates	-	-	-	(57,980)	(1,114)	(1,147)	(1,114)	(59,127)
Share of net (losses)/profits of joint ventures	-	-	-	-	(1,472)	94	(1,472)	94
Additions to non-current segment assets	6,287	1,388	-	11,898	24,871	24,130	31,158	37,416
As at 30 June/31 December								
Reportable segment assets	38,898,329	38,209,729	309,470	534,420	27,352,680	21,088,026	66,560,479	59,832,175
Reportable segment liabilities	15,637,555	12,777,839	143,229	368,090	26,642,553	20,668,400	42,423,337	33,814,329

(ii) Reconciliations of reportable segment revenue and profit or loss

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Revenue		
Reportable segment revenue	35,650,700	34,721,558
Other revenue	112,364	1,400
	<u>35,763,064</u>	<u>34,722,958</u>
Consolidated revenue (note 3(a))	<u>35,763,064</u>	<u>34,722,958</u>
Profit		
Reportable segment profit derived from the Group's external customers	180,102	143,988
Other net income/(loss)	62,112	(808,439)
Net valuation gain on investment properties	601,070	1,967,478
Finance income	137,624	82,968
Finance costs	(467,640)	(466,510)
Share of net profits/(losses) of associates	19,680	(59,127)
Share of net (losses)/profits of joint ventures	(1,472)	94
Unallocated head office and corporate expenses	(36,784)	(26,304)
	<u>494,692</u>	<u>834,148</u>
Consolidated profit before taxation	<u>494,692</u>	<u>834,148</u>

(iii) Geographic information

The following table sets out information about the geographical location of (i) the Group's revenue from external customers and (ii) the Group's investment property, other property, plant and equipment, intangible assets, goodwill, interest in associates and joint ventures ("specified non-current assets"). The geographical location of customers is based on the location at which the services were provided or the goods delivered. The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of property, plant and equipment, the location of the operation to which they are allocated, in the case of intangible assets and goodwill, and the location of operations, in the case of interest in an associates and joint ventures.

	Revenue from external customers		Specified non-current assets	
	Six months ended	Six months ended	30 June	31 December
	30 June 2020	30 June 2019	2020	2019
	RMB'000	RMB'000	RMB'000	RMB'000
PRC	29,524,870	34,000,870	33,078,255	31,683,293
Singapore	5,959,792	722,088	5,702	7,760
Others	278,402	—	—	—
	<u>35,763,064</u>	<u>34,722,958</u>	<u>33,083,957</u>	<u>31,691,053</u>

The geographical analysis above includes property rental income from external customers in Mainland China for the six months ended 30 June 2020 of RMB399,553,000 (six months ended 30 June 2019: RMB412,106,000).

4 OTHER NET INCOME/(LOSS)

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Net fair value changes on financial instruments at fair value through profit or loss		
— listed equity securities	(20,838)	(697,900)
— wealth management products and trust products	64,183	112,058
— forward contracts	260	—
— contingent consideration	(9,034)	(218,409)
— convertible redeemable preference shares of a subsidiary	315	(10,442)
Government subsidies	21,956	3,482
Net gain on the dilution of interests in an associate	1,406	—
Others	3,864	2,772
	62,112	(808,439)

5 PROFIT BEFORE TAXATION

Profit before taxation is arrived at after (crediting)/charging:

(a) Finance (income)/costs

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Finance income		
Interest income	(137,624)	(82,968)
Finance costs		
Interest on interest-bearing borrowings	653,732	580,079
Interest on lease liabilities	232	345
Other borrowing costs	12,047	4,074
<i>Less:</i> Amounts capitalised into properties under development and investment properties under development	(212,000)	(137,428)
	454,011	447,070
Bank charge and others	14,353	19,088
Net foreign exchange (gain)/loss	(724)	352
	467,640	466,510

(b) Staff costs

Salaries, wages and other benefits	137,916	131,809
Contributions to defined contribution retirement plans	11,306	20,610
Equity-settled share-based payment expenses	6,110	21,442
	155,332	173,861

(c) Other items

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Amortisation	27,722	28,669
Depreciation		
— owned property, plant and equipment	15,902	16,224
— right-of-use assets	7,511	6,410
Research and development costs (other than amortisation)	11,945	18,843
Impairment losses		
— trade debtors and bill receivables	49,334	77,373
— loans and factoring receivables	(917)	(3,793)
Operating lease charges	6,924	8,704
Cost of construction contract	2,757	2,118
Cost of commodities sold	34,824,017	33,874,833
Cost of properties sold	192,056	79,715

6 INCOME TAX

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Current tax		
PRC Corporate Income Tax (“PRC CIT”)	73,772	60,514
PRC Land Appreciation Tax (“PRC LAT”)	10,905	5,270
	<u>84,677</u>	<u>65,784</u>
Deferred tax		
Origination and reversal of temporary differences	128,952	456,162
	<u>213,629</u>	<u>521,946</u>

- (i) Pursuant to the rules and regulations of Cayman Islands, the Company is not subject to any income tax in Cayman Islands. Also, certain subsidiaries located in British Virgin Islands (“BVI”) are not subject to any income tax in their local jurisdictions.
- (ii) No provision for Hong Kong Profits Tax or Singapore Corporate Income Tax as the Group did not earn any assessable income subject to Hong Kong Profits Tax or Singapore Corporate Income Tax during the six months ended 30 June 2020 and 2019.

- (iii) Pursuant to the rules and regulations applicable to encouraged industries in the PRC western development strategy and e-commerce industry in Guangxi Province, one subsidiary of the Group, GSMN Logistics Co., Ltd., is subject to PRC CIT at a preferential tax rate of 15% for the six months ended 30 June 2020, and two subsidiaries of the Group, Guangxi Sugar Market Network Co., Ltd. and Guangxi Bave Block Trading Market Co., Ltd. are subject to PRC CIT at a preferential tax rate of 9% for the six months ended 30 June 2020. Pursuant to the rules and regulations applicable to advanced technology enterprises of the PRC, three subsidiaries of the Group, Zallgo Information Technology (Wuhan) Co., Ltd., Shenzhen AP88. com Agriculture Information Technology Limited and Zallsoon Information Technology (Wuhan) Co., Ltd. are subject to PRC CIT at a preferential tax rate of 15% for the six months ended 30 June 2020. The application of preferential tax rate will be reviewed by the tax authority annually.

All the other PRC subsidiaries of the Group are subject to income tax at 25% for the six months ended 30 June 2020 under the PRC Corporate Income Tax Law which was enacted on 16 March 2007.

- (iv) PRC LAT which is levied on properties developed for sale by the Group in the PRC, at progressive rates ranging from 30% to 60% on the appreciation value, which under the applicable regulations is calculated based on the proceeds of sales of properties less deductible expenditures including lease charges of land use rights, borrowing costs and all qualified property development expenditures. Deferred tax assets arising from PRC LAT accrued are calculated based on the applicable income tax rates when they are expected to be cleared.

In addition, certain subsidiaries of the Group were subject to PRC LAT which is calculated based on 8% of their revenue in accordance with the authorised tax valuation method approved by respective local tax bureau.

The directors of the Company are of the opinion that the authorised tax valuation method is one of the allowable taxation methods in the PRC and the respective local tax bureaus are the competent tax authorities to approve the authorised tax valuation method in charging PRC LAT to the respective PRC subsidiaries of the Group, and the risk of being challenged by the State Tax Bureau or any tax bureau of higher authority is remote.

- (v) According to the PRC Corporate Income Tax Law and its implementation regulations, dividends receivable by non-PRC corporate residents from PRC enterprises are subject to withholding tax at a rate of 10%, unless reduced by tax treaties or arrangements, for profits earned since 1 January 2008. In addition, under the Arrangement between the Mainland China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income and its relevant regulations, a qualified Hong Kong tax resident will be liable for withholding tax at the rate of 5% for dividend income derived from the PRC if the Hong Kong tax resident is the “beneficial owner” and holds 25% or more of the equity interests of the PRC company.

The provision of the related deferred tax liabilities, if any, are based on the expected dividends to be distributed from these subsidiaries in the foreseeable future in respect of the profits generated since 1 January 2008. Deferred tax liabilities have not been recognised in respect of the tax that would be payable on the distribution of the retained profits as the Company controls the dividend policy of these subsidiaries and it has been determined that it is probable that these profits will not be distributed in the foreseeable future.

7 EARNINGS PER SHARE

(a) Basic earnings per share

The calculation of basic earnings per share is based on the profit attributable to ordinary equity shareholders of the Company of RMB290,798,000 (six months ended 30 June 2019: RMB339,206,000) and the weighted average of 11,754,792,000 ordinary shares (adjusted for ordinary shares issued for Management Share Award Scheme and VKC Consultancy Service Consideration Shares) in issue during the six months ended 30 June 2020 (six months ended 30 June 2019: 11,648,234,000).

(b) Diluted earnings per share

There were no dilutive potential ordinary shares issued for the six months ended 30 June 2020 and 2019, and therefore, diluted earnings per share are the same as the basic earnings per share for the six months ended 30 June 2020 and 2019.

8 INVESTMENT PROPERTIES

During the six months ended 30 June 2020, the Group transferred certain completed properties held for sale and properties under development for sale to investment properties since there was a change in use from sale to earning rental income purpose.

The Group's investment properties carried at fair value were revalued as at 30 June 2020 by Jones Lang Lasalle Corporate Appraisal and Advisory Limited, an independent firm of surveyors, using the same valuation techniques as were used by this valuer when arranging out the December 2019 valuations.

As a result of the update, a net fair value gain of RMB601,070,000 (six months ended 30 June 2019: RMB1,967,478,000), and deferred tax thereon of RMB150,268,000 (six months ended 30 June 2019: RMB491,870,000), has been recognised in profit or loss in respect of investment properties.

As at 30 June 2020, the Group's investment properties and investment properties under development with an aggregated carrying value of RMB24,128,231,000 (31 December 2019: RMB22,122,984,000) were pledged as collateral for the Group's interest-bearing borrowings (note 12).

9 PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 June 2020, the Group entered into several lease agreements for use of office premises and warehouses, and therefore recognised the additions to right-of-use assets of RMB4,671,000.

During the six months ended 30 June 2020, the Group received rent concessions in the form of a discount on fixed payments during the period of severe social distancing and travel restriction measures introduced to contain the spread of COVID-19. The amount of fixed lease payments for the interim reporting period is summarised below:

	Six months ended 30 June 2020		
	Fixed	COVID-19	Total
	payments	rent	payments
	RMB'000	concessions	RMB'000
		RMB'000	RMB'000
Office premises and warehouses	<u>9,193</u>	<u>(1,064)</u>	<u>8,129</u>

	Six months ended 30 June 2019		Total payments RMB'000
	Fixed payments RMB'000	COVID-19 rent concessions RMB'000	
Office premises and warehouses	10,111	–	10,111

As disclosed in note 2, the Group has early adopted the Amendment to IFRS 16, Leases, Covid-19-Related Rent Concessions, and has applied the practical expedient introduced by the Amendment to all eligible rent concessions received by the Group during the period.

During the six months ended 30 June 2020, the Group acquired items of property, plant and equipment with aggregate costs of RMB9,025,000 (six months ended 30 June 2019: RMB7,634,000), of which aggregate costs of RMB997,000 (six months ended 30 June 2019: RMB1,052,000) was from business combination.

Items of property, plant and equipment with net book value of RMB1,123,000 were disposed of during the six months ended 30 June 2020 (six months ended 30 June 2019: RMB1,924,000), resulting in a gain on disposal of RMB114,000 (six months ended 30 June 2019: a loss of RMB389,000).

As at 30 June 2020, the ownership certificates for certain buildings with net book value of RMB21,167,000 have not been obtained (31 December 2019: RMB16,029,000).

As at 30 June 2020, the Group's buildings with carrying value of RMB145,703,000 (31 December 2019: RMB98,225,000) were pledged as collateral for the Group's interest-bearing borrowings (note 12).

10 TRADE AND OTHER RECEIVABLES

	30 June 2020	31 December 2019
	RMB'000	RMB'000
Trade debtors and bills receivables, net of loss allowance	8,953,392	5,654,627
Loans and factoring receivables, net of loss allowance	1,151,276	1,409,208
	10,104,668	7,063,835
Advances to suppliers	2,465,764	2,893,150
Other receivables, deposits and prepayments	1,712,750	1,776,950
	14,283,182	11,733,935

As at 30 June 2020, trade debtors and bills receivables of RMB31,069,000 (31 December 2019: RMB28,029,000) and other receivables of RMB8,000,000 (31 December 2019: RMB8,000,000) were pledged as collateral for the Group's interest-bearing borrowings (note 12).

(a) Ageing analysis of trade debtors and bill receivables

As at the end of the reporting period, the ageing analysis of trade debtors and bill receivables based on revenue recognition date and net of allowance for impairment losses, is as follows:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Within 6 months	6,709,005	3,865,388
6 to 12 months	1,743,241	1,032,370
Over 12 months	501,146	756,869
	<u>8,953,392</u>	<u>5,654,627</u>

Customers are normally granted credit terms of 0 to 360 days, depending on the credit worthiness of individual customers.

(b) Loans and factoring receivables, net of loss allowance

	30 June 2020 RMB'000	31 December 2019 RMB'000
Secured loans receivable, net of loss allowance (i)	1,070,800	1,377,962
Unsecured loans receivable, net of loss allowance	291	3,884
Factoring receivables, net of loss allowance	80,185	27,362
	<u>1,151,276</u>	<u>1,409,208</u>

(i) Secured loans receivables represent secured loans advanced to third-party borrowers secured by the borrowers' inventories, properties or unlisted shares.

Ageing analysis

As at the end of the reporting period, the ageing analysis of loans and factoring receivables based on recognition date of loans and factoring receivables and net of allowance for doubtful debts, is as follows:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Within 6 months	495,050	1,122,268
6 to 12 months	396,479	47,235
Over 12 months	259,747	239,705
	<u>1,151,276</u>	<u>1,409,208</u>

Borrowers are normally granted credit terms of 180 to 360 days, depending on the credit worthiness of individual customers.

11 TRADE AND OTHER PAYABLES

	30 June 2020 RMB'000	31 December 2019 RMB'000
Trade and bills payables (i)	12,231,806	10,522,064
Receipts in advance (ii)	231,558	268,324
Other payables and accruals	2,830,708	2,819,051
	<u>15,294,072</u>	<u>13,609,439</u>

- (i) As of the end of the reporting period, the ageing analysis of trade and bills payables based on the invoice date, is as follows:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Within 6 months	6,928,909	6,654,358
Over 6 months but within 12 months	4,369,292	3,006,755
Over 12 months	933,605	860,951
	<u>12,231,806</u>	<u>10,522,064</u>

- (ii) Receipts in advance mainly represents rental receipts in advance for investment properties.

- (iii) Assets of the Group pledged to secure the bills payables comprise:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Pledged bank deposits	5,477,371	3,390,862
Wealth management products and trust products	3,807,977	3,432,913
Investment properties	–	98,965
Completed properties held for sale	–	724
	<u>9,285,348</u>	<u>6,923,464</u>

12 INTEREST-BEARING BORROWINGS

The analysis of the carrying amount of interest-bearing borrowings is as follows:

		30 June 2020	31 December 2019
	<i>Note</i>	<i>RMB'000</i>	<i>RMB'000</i>
Current			
Bank loans and loans from other financial institutions	<i>12(a)</i>	13,465,347	8,429,172
Other loans	<i>12(b)</i>	2,526,079	3,028,413
Loans from an entity controlled by Ultimate Controlling Party	<i>12(c)</i>	20,000	–
Loans from a joint venture		–	3,242
Discounted bank acceptance bills	<i>12(d)</i>	6,206,238	2,556,252
		<u>22,217,664</u>	<u>14,017,079</u>
Non-current			
Bank loans and loans from other financial institutions	<i>12(a)</i>	1,258,371	2,210,402
Other loans	<i>12(b)</i>	316,542	2,263,132
		<u>1,574,913</u>	<u>4,473,534</u>
		<u>23,792,577</u>	<u>18,490,613</u>

(a) Bank loans and loans from other financial institutions

At 30 June 2020, the bank loans and loans from other financial institutions were repayable as follows:

	30 June 2020	31 December 2019
	<i>RMB'000</i>	<i>RMB'000</i>
Within 1 year or on demand	13,465,347	8,429,172
After 1 year but within 2 years	631,459	1,252,047
After 2 years but within 5 years	563,912	845,355
After 5 years	63,000	113,000
	<u>1,258,371</u>	<u>2,210,402</u>
	<u>14,723,718</u>	<u>10,639,574</u>

- (i) The breakdown of bank loans and loans from other financial institutions were as follows:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Secured/guaranteed	11,732,166	10,195,942
Unsecured	2,991,552	443,632
	<u>14,723,718</u>	<u>10,639,574</u>

- (ii) At 30 June 2020, certain bank loans and loans from other financial institutions of RMB10,000,000 (31 December 2019: RMB5,000,000), RMB831,000,000 (31 December 2019: RMB544,000,000) and RMB1,067,543,000 (31 December 2019: RMB1,075,307,000) were guaranteed by a third party, related parties and the Group's subsidiaries, respectively. Certain bank loans and loans from other financial institutions of RMB9,933,623,000 (31 December 2019: RMB8,691,635,000) were secured by the following assets of the Group:

	<i>Note</i>	30 June 2020 RMB'000	31 December 2019 RMB'000
Pledged bank deposits		2,000,835	1,186,593
Trade receivables	10	30,969	25,679
Other receivables	10	8,000	8,000
Investment properties	8	18,769,695	17,982,982
Investment properties under development	8	5,358,536	4,140,002
Properties under development		638,962	1,407,013
Completed properties held for sale		107,424	217,909
Property, plant and equipment	9	145,703	98,225
Wealth management products and trust products		1,008,550	761,582
		<u>28,068,674</u>	<u>25,827,985</u>

- (iii) Bank loans and loans from other financial institutions bear interest ranging from 1.95% to 12.20% per annum as at 30 June 2020 (31 December 2019: 3.95% to 14.00% per annum).
- (iv) Certain banking facilities and borrowings of the Group are subject to the fulfilment of covenants relating to: (1) certain of the Group's subsidiaries' statement of financial position ratio; (2) restriction of profit distribution by certain of its subsidiaries; or (3) restriction of providing financial guarantees. These requirements are commonly found in lending arrangements with banks and financial institutions. If the Group was to breach such covenants, the drawn down facilities would become repayable on demand. The Group regularly monitors its compliance with these covenants and communicates with its lenders.

As at 30 June 2020, bank loans and loans from other financial institutions of the Group of RMB5,453,451,000 (31 December 2019: RMB5,252,837,000) were not in compliance with the imposed covenants, of which RMB2,846,274,000 (31 December 2019: RMB3,361,864,000) the Group has obtained notices from the corresponding banks and other financial institutions, which confirmed that the respective subsidiaries of the Group would not be regarded as having breached the covenants and the banks and other financial institutions would not demand early repayment from the respective subsidiaries of the Group.

(b) Other loans

At 30 June 2020, other loans were repayable as follows:

	30 June 2020	31 December 2019
	<i>RMB'000</i>	<i>RMB'000</i>
Within 1 year or on demand	2,526,079	3,028,413
After 2 years but within 5 years	316,542	2,263,132
	<u>2,842,621</u>	<u>5,291,545</u>

(i) As at 30 June 2020, other loans were secured as follows:

	30 June 2020	31 December 2019
	<i>RMB'000</i>	<i>RMB'000</i>
Secured	100	2,350
Unsecured	2,842,521	5,289,195
	<u>2,842,621</u>	<u>5,291,545</u>

(ii) As at 30 June 2020, bills receivables of RMB100,000 (31 December 2019: RMB2,350,000) was pledged to secure other loans.

(iii) Other loans bear interest ranging from 4.00% to 10.00% per annum as at 30 June 2020 (31 December 2019: 4.00% to 10.00%).

(c) Loans from an entity controlled by Ultimate Controlling Party are unsecured and bear interest of 10.00% per annum as at 30 June 2020.

(d) The Group has discounted bank acceptance bills of RMB6,206,238,000 as at 30 June 2020 (31 December 2019: RMB2,556,252,000). The Group still retains virtually all its risks and rewards, including the risk of default on discounted bank acceptance bills. Therefore, the Group continued to fully recognised the discounted instruments.

13 CAPITAL, RESERVES AND DIVIDENDS

(a) Dividends

(i) Dividends payable to equity shareholders of the Company attributable to the interim period

The directors of the Company did not recommend the payment of an interim dividend for the six months ended 30 June 2020 and 2019.

(ii) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the interim period

No final dividend in respect of the previous financial year was approved or paid during the six months ended 30 June 2020 and 2019.

(b) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue as a going concerns so it can continue to provide returns for shareholders and benefits for other stakeholders by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital structure to maintain a balance between the higher shareholders returns that might be possible with higher levels of borrowings and the advantages and securities afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors its capital structure on the basis of an adjusted net debt-to-capital ratio. For this purpose, adjusted net debt is defined as interest-bearing borrowings and lease liabilities less fixed deposits with banks with original maturity over three months, pledged bank deposits and cash and cash equivalents. Adjusted capital comprises all components of equity.

The Group's strategy is to maintain the adjusted net debt-to-capital ratio not exceed 75%. In order to maintain or adjust the ratio, the Group may adjust the amount of dividends paid to shareholders, issue new shares, return capital to shareholders, raise new debt financing or sell assets to reduce debt.

The Group's adjusted net debt-to-capital ratio at the end of the current and previous reporting periods was as follows:

	30 June 2020 RMB'000	31 December 2019 RMB'000
Current liabilities:		
Interest-bearing borrowings	22,217,664	14,017,079
Lease liabilities	11,204	13,531
Non-current liabilities:		
Interest-bearing borrowings	1,574,913	4,473,534
Lease liabilities	11,291	12,190
Total debt	<u>23,815,072</u>	<u>18,516,334</u>
Less: Fixed deposits with banks with original maturity over three months	30,015	30,014
Pledged bank deposits	7,565,420	4,680,345
Cash and cash equivalents	<u>1,179,313</u>	<u>1,243,944</u>
Adjusted net debt	<u>15,040,324</u>	<u>12,562,031</u>
Total equity attributable to equity shareholders of the Company	<u>19,431,628</u>	<u>19,078,994</u>
Adjusted net debt-to-capital ratio	<u>77.40%</u>	<u>65.84%</u>

14 NON-ADJUSTING EVENTS AFTER THE REPORTING PERIOD

On 3 July 2020, Wuhan North Hankou Trade Market Investment Co., Ltd. (“**North Hankou Trade Market**”) and Zall Investment Group Co., Ltd. (“**Zall Investment Group**”), both of which are wholly-owned subsidiaries of the Company, entered into a supplemental agreement with Jiangsu Eastide Group Co., Ltd. (“**Jiangsu Eastide**”), pursuant to which North Hankou Trade Market and Zall Investment Group agree to waive the rent payable for the period from 1 July 2020 to 31 December 2020 by Jiangsu Eastide as Jiangsu Eastide has indicated that its business operations were not as good as expected and were seriously affected by the outbreak of the COVID-19 pandemic and has expressed its difficulties in fulfilling the original rental payment term of the lease agreement. The total rent waived would amount to approximately RMB231,850,000. No adjustment has been made in this interim results announcement in this regard.

15 IMPACT OF COVID-19 PANDEMIC

The COVID-19 pandemic since early 2020 has brought about additional uncertainties in the Group’s operating environment and has impacted the Group’s operations and financial position.

The Group has been closely monitoring the impact of the developments on the Group’s businesses and has put in place contingency measures. These contingency measures include: negotiating with customers and suppliers on its online commodity trading platforms, offering certain concessionary measures to the tenants in the North Hankou International Trade Centre, cutting unnecessary operating expenses and capital expenditure and keeping an eye on the government’s assistance policies implemented against the epidemic and fight for help and preferential conditions. The Group will keep the contingency measures under review as the situation evolves.

As far as the Group’s businesses are concerned, the COVID-19 pandemic has led to a temporary closure of offline commodity trading markets operated by the Group (such as the North Hankou International Trade Centre in Wuhan, Hubei province). The COVID-19 pandemic has also led to a lower transaction amounts and volumes on few online commodity trading platforms operated by the Group, compared to the Group’s expectation. Moreover, the valuations of investment properties situated in Wuhan carried at fair value at 30 June 2020 were negatively impacted, since the disruption to economic activities caused by the outbreak COVID-19 has increased the risk towards the achievability of the rental assumptions and has a negative impact towards investment sentiment, and hence any form of required rate of return as well as liquidity of any asset. However, the above impacts have been limited in view of the fact that the epidemic in China has been basically controlled, the disruption to business activities is fading out, and the contingency measures carried out by the Group are effective. The Group will keep closely monitor the development of COVID-19, and continue to assess the impact of the epidemic on the Group’s operations and financial position.

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Consumer product-focused wholesale trading

The Group's heavily invested core project, the North Hankou International Trade Center (漢口北國際商品交易中心), has now formed 30 large specialized market clusters covering hotel supplies, branded clothing, second-handed vehicles, small merchandises, bedding, footwear and leatherware, hardware and electrical products, labor protection supplies, non-staple food, etc., with 32,000 merchants operating stably. The total developed and developing area of market clusters exceeded 6.8 million square meters. The transaction amount achieved in the first half of 2020 was approximately RMB29.8 billion.

In the first half of 2020, North Hankou International Trade Centre offered an area of approximately 115,500 square meters to attract investment. By launching additional campaigns to attract investment, various types of business such as food and beverage, fashion, daily supplies, accommodation, entertainment, shopping, travel and exhibition were vigorously brought to the centre. An investment attraction campaign was launched at Wanguo City (萬國城) at full speed, featuring the theme of "Old Hankou" and "New Paradise for People", with an aim to open the mall within the year. The construction of J6 and KM zones was underway to further expand the market size. A food ingredients market is being introduced to this site, and the logistics functions are enhanced by expanding the logistics station and building a logistics headquarter for the arrival of goods. At present, the North Hankou International Trade Centre is progressively carrying out the upgrade of the overall planning for market size, functional elements, business fundamentals as well as transportation and livelihood supporting facilities to build up the centre as a "Pilgrimage Site for Chinese Businesses" and an "On-site Business Museum". In particular, the North Hankou Transportation Terminal already officially commenced operation on 31 May 2020. As a result of the impact of the COVID-19 pandemic on the physical market, upon resumption of work and production, the North Hankou International Trade Centre tapped the potential and carried out innovative marketing with integrated online and offline efforts, and accelerated the launch of the "cloud market" plan to assist tenants to broaden their shipment channels through e-commerce live broadcast by organizing more than 100 e-commerce live broadcast training sessions for more than 12,000 attendants; conducting 54 live broadcasts on investment attraction; carrying out 2,841 live broadcast delivery activities; planning the "North Hankou Spring and Summer E-commerce Live Purchase Festival"; and arranging tenants from various sectors to roll out more online goods order fairs.

Tianjin E-commerce Mall (天津電商城) is the Group's flagship project in Northern China in which some of the commercial, trade and e-commerce zones of Phase I have gradually commenced operation. Since work and production were resumed following the COVID-19 pandemic in 2020, the Tianjin E-commerce Mall project has overcome difficulties and set a foothold on the local market of Tianjin by deeply exploring various market resources such as flower, bird, fish, pet, antiques as well as home decoration and building materials. Zall E-commerce Mall (卓爾電商城), a home decoration plaza, officially commenced operation on 28 May 2020 following the relocation of the old building materials market in Tianjin. More than 300 brand retail tenants from the old-brand decoration markets such as Houtai, Wangdingdi and Dengdian in Tianjin were relocated to the mall altogether, featuring various first-line brand retailers such as Nobel Ceramic Tile (諾貝爾陶瓷), Power Dekor (聖象地板), Oppl (歐普照明), Fotile Water Heater (方太熱水器), Midea Integrated Ceiling (美的集成吊頂) etc. Moreover, Tianjin E-commerce Mall has commenced the development and construction of its Phase II project as well.

Supply chain management and trading

The Group has acquired and established various companies in the industrial internet sector focusing on the construction and operation of intelligent trading and service platforms. The Group has established B2B trading platform matrix for agricultural products, chemicals, plastics, ferrous metals, non-ferrous metals, energy, etc. so far.

During the COVID-19 pandemic, Shenzhen Sinoagri E-commerce Co., Ltd.* (深圳市中農網有限公司) (“**Shenzhen Sinoagri**”), an e-commerce platform for the agricultural products of the Group, adjusted its operation strategy quickly. Taking advantage of its strong online capabilities and judgment on the trend of the vertical industries during the COVID-19 pandemic, Shenzhen Sinoagri further opened up a new space for growth. It immediately took advantage of the online platform to resume operation quickly, catered to the fast-changing customer needs and responded in a timely manner. An online self-operating mall was set up to enhance the online capabilities and refined operations. The online mall is orders-led, with a focus on refined operations, matched with finer product granularity and demand precision, and supported by SKU digital management, quality control capabilities and service response capabilities to effectively activate customer stickiness and conversion rates. On the other hand, Shenzhen Sinoagri strategically positioned itself in the investment strategy for the entire industry chain, looking for opportunities to grow on the new track amid changes. In the first half of the year, as the lead investor, it completed the A+ round of investment in Chengdu Smart AHC Co., Ltd.* (成都睿畜電子科技有限公司), officially opening up a new business in the smart breeding of live pigs, and accelerating the pace of extensional development. Despite the impact of the COVID-19 pandemic, the coffee business of the Group which operates through a joint venture with Marubeni Corporation of Japan, also entered a substantive operation stage by building a one-stop coffee intelligent supply chain service platform that offers selected quality raw/cooked coffee beans, coffee freeze-dried powder, etc. Shenzhen Sinoagri has successfully expanded from the existing principal product categories to multiple categories, is continuously optimizing the proportion of its product mix with high margins, and has strong growth potential. In the new situation, it constantly upgrades its existing

financial products and develops product lines, and has established cooperation with 22 financial institutions in a proactive manner to promote the application of inclusive financial products to FinTech so as to empower upstream and downstream customers in the industry. As of 30 June 2020, Shenzhen Sinoagri had 15,361 new customers and a total of 127,535 registered users. Its operating income amounted to approximately RMB18.1 billion in the first half of the year.

HSH International Inc. (“**HSH**”), an e-commerce platform for chemical plastic products under the Group, is committed to promoting the infrastructure construction of the “Internet + chemicals and plastic raw materials”, opening up the closed loop of transaction of information flow, logistics and capital flow in the entire industrial chain for chemicals and plastic raw materials. It aims to construct a new ecosystem for the entire industrial chain of chemical and plastic raw material industry through an innovative mode of distributed sharing platform. In the post-pandemic period of this year, financial institutions support the development of medium, small and micro enterprises on a targeted basis; the operation rate of downstream factories of HSH gradually recovered to around 90%. Stimulated by various economic policies such as the state’s tax and fees reduction initiatives, new infrastructure, etc., the overall demand of the chemical and plastics market has been effectively released, and the market continues to demonstrate stable growth. As of 30 June 2020, the accumulative number of customers of the HSH platform reached 44,774, and the operating revenue was approximately RMB2.9 billion in the first half of the year.

In the bulk black commodity sector, Zall Steel E-commerce Co., Ltd. (上海卓鋼鏈電子商務有限公司) (“**Zall Steel**”) continued to build an Internet-based integrated service platform for the black bulk commodity industry. The platform integrated six services that comprise “smart transactions, supply chain finance, SAAS cloud services, warehousing and IoT, smart logistics and data information”, so as to empower the iron and steel industry chain with the “technology + business” two-wheel drive to connect data link between the upstream, midstream and downstream operations of the industry chain, and to make the iron and steel industry chain better, faster and more economical. The COVID-19 pandemic this year has accelerated the progress of online services and digitalization of Zall Steel platform. By making the full use of Internet technology, Zall Steel carried out online operation and management internally, and extended online services and products externally. By employing its self-developed SAAS cloud services, a lightweight version of Zall Steel, it delivered integrated service solutions to the trading companies and terminal service providers in the iron and steel industry. While carrying out standardized transactions in an orderly manner, Zall Steel will continue to explore the market segment downwards and to commit resources to the specialized and customized service capabilities of the multiple, vertical segments (pig iron, ferroalloy, special steel, etc.), so as to create differentiated core competitiveness in the specialized fields, and to build a professional supply chain management service system for the iron and steel industry. Since its establishment, Zall Steel has built business partnerships with approximately 25,000 upstream and downstream customers. For the six months ended 30 June 2020, Zall Steel realized operating revenue of approximately RMB6.1 billion.

In respect of international business, the Group's Commodities Intelligence Centre Pte. Ltd. ("CIC") provides integrated services covering transaction matching, custom clearing and declaration, supply chain logistics, trade financing, supply chain finance and global compliance regulation, as well as provides trade data and trade index services, realizing the intellectualization of the whole process of bulk commodity trading. The spread of the COVID-19 pandemic on a global scale has created an unprecedented impact on all industries, posing greater risks and challenges to international trading companies due to the interruption of production and supply chains and the uncertainties about customer demand. In this process, CIC was not hit by the pandemic. Instead, it was trading against the trend as a whole as its sales revenue amounted to approximately USD1 billion in the first half of the year, which exceeded the total revenue throughout last year. As the pandemic has highlighted the importance of digital transformation in the bulk commodity sector, the number of customers on the CIC platform also increased by 20% as compared to 2019, resulting in increasing level of activity on the entire platform. Through the integration of professional medical technology on the online platform with offline supply chain logistics, CIC assured its capabilities for the international procurement and supply of various medical supplies during entire period of the Group's fight against the pandemic to the aid of 16 countries in their fight against the pandemic together. As of 30 June 2020, the CIC recorded accumulative transaction amount of over USD12.9 billion and over 5,000 registered users, which completed our business layout in China, Singapore, Australia, India, Malaysia and various countries in Asia.

Through the online and offline integration development in recent years, the Group has established and operated B2B trading platforms with significant influence for agricultural products, chemicals, plastics, ferrous metals, non-ferrous metals, energy, etc., and its supply chain management and trade business grows significantly. The Group will further expand into other sectors through organic development or merger and acquisition when appropriate opportunity arises, continuously enrich and perfect Zall Smart's intelligent ecosphere and further enhance operating efficiency.

Warehousing and logistics services

In respect of warehousing services, Zall Cloud Warehouse (卓爾雲倉), a subsidiary of the Group, focuses on the provision of offline warehouse goods custody and distribution services, warehouse leasing and financial products regulatory services for enterprises and their upstream and downstream distributors and wholesale markets through the integration of warehousing management, physical delivery, regulatory network, logistics and transportation, financial risk regulation and other resources within the trading process. Zall Cloud Warehouse has focused on developing visualized intelligence monitoring model in recent years, and withstood the test from the pandemic challenge during the first half of 2020. It effectively monitored the goods on platforms such as Shenzhen Sinoagri, Zall Steel, CCTC (華棉網), Zhuoyitong (卓易通), etc., through 38 monitoring warehouses of the Internet of Things, built by cloud warehouse, served 133 enterprises in half a year, and monitored more than 220,000 tons of goods accumulatively with 0 error rate in the first half of the year. Meanwhile, in order to meet the increasingly growing business demand, cloud warehouse actively deployed its national layout, newly increasing 46 whitelist regulatory warehouses in Shanghai, Tianjin, Xi'an, Guangzhou, etc. In respect of warehouse distribution business, Zall Cloud Intelligent Warehouse Center, built by Zall Cloud Warehouse, has begun to provide services for domestic

well-known mobile phone brands, restaurant chain brands and leading electrical appliance brands, and also reached cooperation consensus with shoes and clothing, maternal and infant, fast moving consumer goods and other industries, providing highly efficient and one-stop services for those enterprises. Wuhan Zall Cloud Intelligent Warehouse Center has gradually become an influential warehouse platform in the Central China region, laying a solid foundation for cloud warehouse to realize nationwide presence.

In respect of logistics services, based on the development strategy of “Technology Driven + Supply Chain Driven”, Zallsoon Information Technology (Wuhan) Co., Ltd. (“Zallsoon”), a subsidiary of the Group, made innovation and development in logistics informatization and supply chain management, and helped the logistics industry to reduce costs and increase efficiency with the help of technology in 2020, in addition to providing enterprise customers with one-stop logistics services including intracity express transportation, long-distance freight transportation, cold chain warehousing and distribution. In addition to creating our core proprietary intellectual property, Zallsoon has so far obtained 12 software copyrights and is applying for 11 patent inventions. As of 30 June 2020, there were approximately 115,000 drivers on the Zallsoon logistics system platform, and the accumulated number of orders in aggregate was over 100 million. Throughout the year, approximately 5.8 million of cold chain deliveries had been completed.

FUTURE PROSPECTS

Originated from the offline wholesale market, Zall Smart has a large customer base and buoyant transactions. The concentration of its offline customers and market resources, and the service improvement lay a solid foundation for the development of the online platform. Experiencing five years of transformation and upgrade of the internet industry, Zall Smart has accumulated extensive experiences in physical market and industry internet operation, which continued to empower the offline physical market, forming the model of in-depth online and offline integration and coordinated development.

The new development model of “domestic grand circulation as the main body with mutual promotion between domestic and international circulations” has been the most significant strategy adjustment since the launch of the reform and opening policy, and is bound to bring tremendous development opportunities for Zall Smart. The trading and flow of goods and production factors are the essence of economic circulation. Focusing on its principal business of modern supply chain management and aiming at the construction and operation of a new-generation intelligent trading platform as the industry direction, Zall Smart will participate in the new development landscape from a high starting-point and play a critical role therein, bringing momentum for accelerating the economic circulation and becoming a promoter of industry upgrade.

Leveraging local governments' strong support, we will accelerate the upgrade of North Hankou International Trade Center, initiate the construction of modern and international supportive facilities, supplement functions such as commercial exhibition, financial services, hotel cluster, big data, etc., and build the center into an important market hub in Central and Western China and a China's leading modern commercial and trading logistics platform. Meanwhile, the Group will continue to maintain its existing advantages in property development, expand industrial parks, logistics parks and warehouse facilities, and increase the market value of supply chain infrastructure. We will strengthen the advantage of the trading service system featuring online and offline integration, utilize online trading service platform to practically serve and empower offline markets, and provide valuable integrated services including live broadcast platforms, traffic import, and intelligent supply chain.

We will continuously enhance the service capability of the modern supply chain by developing and optimizing platform services such as logistics, finance, supply chain, and cross-border transactions. With the trial of the trading method of market procurement as the first step, Zall Foreign Trade Service as the carrier, and CIC as the foundation, we will strive for breakthroughs in the foreign trade business, strengthen financial services of the supply chain, heighten the public service attributes of various platforms, intensify service satisfaction, optimize customer experience, and increase the number of users. We will constantly expand industrial resources such as agricultural products, steel, chemicals and plastic to steadily enlarge the business scale and solidly enhance the influence of Zall Smart in the industry. We will accelerate the building of the new intelligent trading method based on emerging technologies such as blockchain, comprehensively develop and accelerate the R&D and application of the future-proof operating system for business trading based on artificial intelligence and blockchain technology, empower industry development with the application of new technologies, enhance trading efficiency and lower trading costs, so as to facilitate production with trading and to drive trading with production, providing important propeller for the upgrade of traditional industries, the penetration of the industrial Internet, and the development of the intelligent manufacturing industry.

INVESTMENT PORTFOLIO

The portfolio of listed equity investments of the Group as at 30 June 2020 and 31 December 2019 were as follows:

As at 30 June 2020

Stock code	Name of investee company	Number of shares held	Effective shareholding interest	Acquisition cost <i>RMB'000</i>	Carrying amount as at 30 June 2020 <i>RMB'000</i>	Unrealised holding loss arising on revaluation for the six months ended 30 June 2020 <i>RMB'000</i>	Dividend received for the six months ended 30 June 2020 <i>RMB'000</i>
00607.HKEX	Fullshare Holdings Limited ("Fullshare")	590,962,500	3.00%	620,157	76,113	20,838	–

As at 31 December 2019

Stock code	Name of investee company	Number of shares held	Effective shareholding interest	Acquisition cost <i>RMB'000</i>	Carrying amount as at 31 December 2019 <i>RMB'000</i>	Unrealised holding loss arising on revaluation for the year ended 31 December 2019 <i>RMB'000</i>	Realised holding loss arising on disposal for the year ended 31 December 2019 <i>RMB'000</i>	Dividend received for the year ended 31 December 2019 <i>RMB'000</i>
00607.HKEX	Fullshare	590,962,500	3.00%	620,157	95,287	812,810	61,705	–

As at 30 June 2020, the Group held approximately 590,962,500 (31 December 2019: 590,962,500) shares in Fullshare, representing approximately 3.0% of its entire issued share capital (31 December 2019: 3.0%). Fullshare is listed on the main board of the Stock Exchange of Hong Kong Limited. Its principal activities are property development, tourism, investment, provision of healthcare products and services business and new energy business. The Group recognized an unrealised holding loss of approximately RMB20.8 million for the six months ended 30 June 2020 (for the six months ended 30 June 2019: RMB697.9 million). The carrying amount of investment in Fullshare accounts for approximately 0.11% of the Group's total assets as at 30 June 2020 (31 December 2019: 0.15%). The Group would like to emphasize that the unrealised holding loss is non-cash in nature and relates to the change in fair value of the Group's investment in Fullshare that are volatile in nature. The Group will closely monitor the performance of its investment and adjust its investment plan and portfolio when necessary.

RESULTS OF OPERATION

Operating revenue

	Six months ended 30 June	
	2020	2019
	RMB'000	RMB'000
Revenue from contracts with customers within the scope of IFRS 15		
Disaggregated by major products or service lines		
— Revenue from sales of properties and related services	255,470	89,010
— Revenue from supply chain management and trading business	34,956,298	34,077,554
— Revenue from E-commerce and financial services business	—	43,103
— Revenue from construction contracts	2,757	2,118
— Others	112,364	1,400
	<u>35,326,889</u>	<u>34,213,185</u>
Revenue from other sources		
Gross rentals from investment properties		
– Lease payments that are fixed	343,150	354,514
Financing income	36,622	97,667
Others	56,403	57,592
	<u>35,763,064</u>	<u>34,722,958</u>

Revenue of Group amounted to approximately RMB35,763.1 million for the six months ended 30 June 2020, which remains stable compared with the revenue amount of RMB34,723.0 million for the six months ended 30 June 2019. The slight increase was primarily due to the offsetting effect of (i) the slight increase in revenue from supply chain management and trading business; (ii) the slight decrease in rental income; (iii) the significant decrease in revenue from E-commerce and financial service business; (iv) the increase in revenue from sales of properties and related services; and (v) the decrease in revenue from financing income.

Revenue from supply chain management and trading business

The Group's revenue from supply chain management and trading business has contributed approximately RMB34,956.3 million of the Group's total revenue for the six months ended 30 June 2020. The slight increase in revenue from supply chain management and trading business was primarily attributable to offsetting effect of (i) the increase in revenue from CIC; and (ii) the decrease in revenue from HSH and Zall Steel.

Rental income from investment properties

The Group's rental income slightly decreased by approximately 3.2% from approximately RMB354.5 million for the six months ended 30 June 2019 to approximately RMB343.2 million for the six months ended 30 June 2020. The rental income was slightly clouded by the COVID-19 pandemic which resulted in non-renewal or terminations of tenancies by a few tenants.

Revenue from financing income

The Group's financing income decreased by approximately 62.5% from approximately RMB97.7 million for the six months ended 30 June 2019 to approximately RMB36.6 million for the six months ended 30 June 2020. The decrease was mainly due to Shenzhen Sinoagri compressed its partial supply chain financial business to its customers, based on the industrial research and analysis.

Revenue from E-commerce and financial services business

There was no longer revenue incurred from e-commerce and financial services business for the six months ended 30 June 2020, which was mainly due to the disposal of Zalljinfu Information Technology (Wuhan) Co., Ltd during the second half of 2019, the revenue from which was no longer consolidated into the financial statements of the Group.

Revenue from construction contracts

The Group's revenue from construction contract to build certain properties on behalf of a third party increased by approximately 30.2% from approximately RMB2.1 million for the six months ended 30 June 2019 to approximately RMB2.8 million for the six months ended 30 June 2020. The revenue was recognised according to the actual cost incurred for the six months ended 30 June 2020. The increase was primarily due to the increase of the cost incurred for property development projects for the six months ended 30 June 2020.

Sale of properties and related services

Revenue from the sale of properties and related services increased by approximately 187.0% from approximately RMB89.0 million for the six months ended 30 June 2019 to approximately RMB255.5 million for the six months ended 30 June 2020.

The Group's revenue from sales of properties was generated from the sales of industrial plants units, auxiliary facilities units, office and retails units and residential apartments. The increase in revenue from sales of properties was mainly attributed to the increase in the gross floor area delivered during the six months ended 30 June 2020.

Cost of sales

Cost of sales of the Group slightly increased by approximately 3.2% from approximately RMB34,096.5 million for the six months ended 30 June 2019 to approximately RMB35,201.7 million for the six months ended 30 June 2020. The increase is primarily due to the rapid increase in trading volume of CIC compared with prior period.

Gross profit

Gross profit of the Group decreased by approximately 10.4% from approximately RMB626.5 million for the six months ended 30 June 2019 to approximately RMB561.4 million for the six months ended 30 June 2020. The Group's gross profit margin slightly decreased from approximately 1.8% in the first half of 2019 to approximately 1.6% in the first half of 2020 which was mainly due to (i) the short-term impact of the COVID-19 pandemic in the first half of 2020, resulting in the delay or cancellation of certain commodities transactions with higher gross margin; (ii) the downsizing of revenue scale of supply chain financial business which is with higher gross margin.

Other net income/(loss)

Other net income/(loss) of the Group changed from a net loss of approximately RMB808.4 million for the six months ended 30 June 2019 to a net income of approximately RMB62.1 million for the six months ended 30 June 2020. The change was mainly due to the loss in the net fair value change on listed equity securities and contingent consideration at fair value through profit or loss significantly decreased compared with the amount incurred for the six months ended 30 June 2019.

Selling and distribution expenses

Selling and distribution expenses of the Group decreased by approximately 32.1% from RMB102.9 million for the six months ended 30 June 2019 to approximately RMB69.9 million for the six months ended 30 June 2020. The decrease was primarily due to (i) the decrease in staff costs of approximately RMB7.9 million; (ii) the decrease in advertising and promotion expenses of approximately RMB10.0 million; and (iii) the decrease in logistics and handing expenses of approximately RMB6.8 million respectively.

Administrative and other expenses

Administrative and other expenses of the Group decreased by approximately 14.6% from approximately RMB332.3 million for the six months ended 30 June 2019 to approximately RMB283.9 million for the six months ended 30 June 2020. The decrease was mainly due to (i) decrease in share-based payment expenses of approximately RMB21.9 million and (ii) decrease in office utilities expense and management fee of approximately RMB17.2 million.

Net valuations gain on investment properties

The Group holds a portion of properties which were developed for rental income and/or capital appreciation purposes. The Group's investment properties are revaluated at the end of the respective review period by an independent property valuer. The net valuation gain on investment properties decreased by approximately 69.4% from approximately RMB1,967.5 million for the six months ended 30 June 2019 to approximately RMB601.1 million for the six months ended 30 June 2020. The decrease was primarily due to the decreased number of completed properties transferred to investment properties for rental purposes. The return of investment properties remains stable and the Group will closely monitor the performance of its investment and adjust investment plan when necessary.

Finance income and costs

Finance income of the Group increased by approximately 65.9% from approximately RMB83.0 million for the six months ended 30 June 2019 to approximately RMB137.6 million for the six months ended 30 June 2020. The increase was mainly due to the increase of interest income from pledged bank deposits of Shenzhen Sinoagri.

Finance cost of the Group increased by approximately 0.2% from approximately RMB466.5 million for the six months ended 30 June 2019 to approximately RMB467.6 million for the six months ended 30 June 2020. There were no significant fluctuations compared with prior period.

Share of net profits/(losses) of associates

Share of net profits/(losses) of associates changed from a net loss of approximately RMB59.1 million for the six months ended 30 June 2019 to net profits of approximately RMB19.7 million for the six months ended 30 June 2020, which was mainly attributed to the profits from material associates of LightInTheBox Holding Co., Ltd. (蘭亭集勢) and Ningbo Haishangxian Information Technology Co., Ltd. (寧波海上鮮信息技術有限公司).

Share of net (losses)/profits of joint ventures

Share of net (losses)/profits of joint ventures of the Group changed from net profits of approximately RMB94,000 for the six months ended 30 June 2019 to net losses of approximately RMB1.5 million for the six months ended 30 June 2020. The share of net losses of joint ventures is primarily due to the Group's share of net losses of AP V-Best Supply Chain (Shanghai) Ltd. for the six months ended 30 June 2020.

Income tax

Income tax decreased by approximately 59.1% from approximately RMB521.9 million for the six months ended 30 June 2019 to approximately RMB213.6 million for the six months ended 30 June 2020. The decrease was mainly due to the decrease in deferred tax as a result of the decrease of net valuation gain from investment properties for the six months ended 30 June 2020.

Profit for the period

For the six months ended 30 June 2020, the Group recorded a net profit of approximately RMB281.1 million. Profit attributable to equity shareholders of the Company for the six months ended 30 June 2020 was approximately RMB290.8 million, representing a decrease of approximately 14.6% over the amount of approximately RMB340.5 million for the six months ended 30 June 2019.

Liquidity and capital resources

As at 30 June 2020, the Group had net current liabilities of approximately RMB6,405.5 million (31 December 2019: approximately RMB2,405.0 million) and net assets of approximately RMB19,967.7 million (31 December 2019: approximately RMB19,622.5 million). Certain measures have been and are being taken to manage its liquidity needs and to improve its financial position which include (i) the Group is working on generating positive operating cash flows for the next twelve months by implementing various strategies to improve the Group's income from sales of properties, supply chain management and trading business and rentals from investment properties to generate additional operating cash inflows and putting extra efforts on the collection of trade debtors to improve the debtor turnover days; (ii) the Group is actively and regularly reviewing its capital structure and will consider raising additional capital by issuing bonds or new shares, where appropriate. As at 30 June 2020, the Group's equity attributable to equity shareholders of the Company amounted to approximately RMB19,431.6 million (31 December 2019: approximately RMB19,079.0 million), comprising issued capital of approximately RMB32.7 million (31 December 2019: approximately RMB32.7 million) and reserves of approximately RMB19,398.9 million (31 December 2019: approximately RMB19,046.3 million).

Cash position and treasury policies

The Group's cash and cash equivalents consist primarily of cash on hand and bank balances which are primarily held in RMB denominated accounts with banks in the PRC. The Group's cash and cash equivalents decreased by approximately 5.2% from approximately RMB1,243.9 million as at 31 December 2019 to approximately RMB1,179.3 million as at 30 June 2020. There were no significant fluctuations compared with the amount as at 31 December 2019. The Group regularly and closely monitors its funding and treasury position to meet the funding requirements of the Group by taking into consideration the changes in economic conditions, its future capital requirements and projected strategic investment opportunities.

Interest-bearing borrowings

The Group's total interest-bearing borrowings increased by approximately 28.7% from approximately RMB18,490.6 million as at 31 December 2019 to approximately RMB23,792.6 million as at 30 June 2020. Majority of the loans were denominated in RMB, being the functional currency of the Group. For details of the interest rates and the maturity profile of borrowings during the six months ended 30 June 2020, please refer to note 12 of this announcement.

Net gearing ratio

The Group's net gearing ratio increased from approximately 65.8% as at 31 December 2019 to approximately 77.4% as at 30 June 2020. The increase in net gearing ratio was mainly due to the increase in total amount of interest-bearing borrowings to strengthen the Group's operating capacity. The net gearing ratio is calculated by dividing interest-bearing borrowings and lease liabilities net of cash and cash equivalents, pledged bank deposits and fixed deposits with banks with original maturity over three months, by total equity attributable to equity shareholders of the Company.

Foreign exchange risk

The Group's sales were primarily denominated in RMB, being the functional currency of the Group's major operating subsidiaries. Accordingly, the Board expects any future exchange rate fluctuation will not have any material effect on the Group's business. As at 30 June 2020, the Group did not use any financial instruments for hedging purpose. The Group will continue to monitor foreign exchange changes to best preserve the Group's cash value.

Charge on assets

As at 30 June 2020, the Group had pledged certain of its assets with a total book value of approximately RMB34,275.0 million (31 December 2019: approximately RMB28,386.6 million) and a total book value of approximately RMB9,285.3 million (31 December 2019: approximately RMB6,923.5 million) for the purpose of securing certain of the Group's borrowings and bills payables respectively.

Material acquisitions and disposals of subsidiaries, associated companies and/or joint ventures

The Group did not have any material acquisitions and disposals of subsidiaries, associated companies and/or joint ventures for the six months ended 30 June 2020.

Significant investments held

Particulars of major properties (Investment Properties) of the Group as at 30 June 2020 are set out in note 8 of this announcement.

Investment properties constitute the main part of the Group's offline markets. Through self-owned capital, bank borrowings, issuance of bonds and other channels, the Group will constantly increase the investment in the market, promote the upgrade of North Hankou International Trade Centre, and build modern and international supporting facilities. It will improve service standards through professional market management, facilitating the integration of online and offline business, coordinated development and market prosperity and increasing the market value.

Segment reporting

Details of the segment reporting of the Group for the six months ended 30 June 2020 are set out in note 3 of this announcement.

Contingent liabilities

In accordance with industrial practice, the Group has made arrangements with various PRC banks to provide mortgage facilities to the purchasers of its pre-sold properties. Pursuant to the terms of the guarantees, if there is default of the mortgage payments by these purchasers, the Group will be responsible to repay the outstanding mortgage loans together with any accrued interests and penalties owed by the defaulted purchasers to the banks. The Group's guarantee period commences from the dates of grant of the relevant mortgage loans and ends upon the earlier of the buyers obtained the individual property ownership certificate and the full settlement of mortgage loans by the buyers.

As at 30 June 2020, the guarantees in relation to mortgage facilities granted to purchasers of the Group's properties amounted to approximately RMB511.0 million (31 December 2019: approximately RMB514.7 million).

CHANGES IN ACCOUNTING POLICIES

The International Accounting Standards Board has issued a number of amendments to International Financial Reporting Standards that are first effective for the accounting period of six months ended 30 June 2020. For details, please refer to note 2 to the unaudited condensed consolidated interim results of the Company in this announcement.

EVENT SUBSEQUENT TO END OF REPORTING PERIOD

On 3 July 2020, Wuhan North Hankou Trade Market Investment Co., Ltd. ("**North Hankou Trade Market**") and Zall Investment Group Co., Ltd. ("**Zall Investment Group**"), both of which are wholly-owned subsidiaries of the Company, entered into a supplemental agreement with Jiangsu Eastide Group Co., Ltd. ("**Jiangsu Eastide**"), pursuant to which North Hankou Trade Market and Zall Investment Group agree to waive the rent payable for the period from 1 July 2020 to 31 December 2020 by Jiangsu Eastide as Jiangsu Eastide has indicated that its business operations were not as good as expected and were seriously affected by the outbreak of the COVID-19 pandemic and has expressed its difficulties in fulfilling the original rental payment term of the lease agreement. The total rent waived would amount to approximately RMB231,850,000. No adjustment has been made in this interim results announcement in this regard. For further details of the abovementioned rental waiver, please refer to the announcement of the Company dated 3 July 2020.

EMPLOYEES AND REMUNERATION POLICY

As at 30 June 2020, the Group employed a total of 1,944 full time employees (30 June 2019: 2,102). Remuneration for the employees includes basic wages, variable wages, bonuses and other staff benefits. For the six months ended 30 June 2020, the employees benefit expenses were approximately RMB155.3 million (for the six months ended 30 June 2019: approximately RMB173.9 million). The decrease is due to (i) the concessionary policy on retirement plans issued by the local PRC government resulting the decrease of contributions to defined contribution retirement plans; and (ii) the decrease of equity-settled share-based payment expenses. The remuneration policy of the Group is to provide remuneration packages, in terms of basic salary, short term bonuses, long term rewards and continuous professional training, so as to attract and retain top quality staff. The remuneration committee of the Company reviews such packages annually, or when the occasion requires.

The Group has also adopted a share option scheme (the “**Share Option Scheme**”) for the purpose of providing incentives and rewards to eligible participants, including the Directors, and full-time or part-time employees, executives or officers of the Group who had contributed to the success of the Group’s operations. In relation to the Share Option Scheme, 63,147,950 share options were outstanding as at 30 June 2020.

COMPLIANCE WITH CODE ON CORPORATE GOVERNANCE PRACTICE

The Company has adopted the Corporate Governance Code (the “**CG Code**”) as set out in Appendix 14 to the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) as its corporate governance code of practices. In the opinion of the Board, the Company had complied with all the code provisions as set out in the CG Code throughout the six months ended 30 June 2020.

COMPLIANCE WITH MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules (the “**Model Code**”) as the code for dealing in securities of the Company by the Directors during the six months ended 30 June 2020. The Board confirms that, having made specific enquiries with each of the Directors, all Directors have complied with the required standards of the Model Code during the six months ended 30 June 2020.

PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

During the six months ended 30 June 2020, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company’s listed securities.

REVIEW OF THE INTERIM RESULTS

The Audit Committee of the Company (“**Audit Committee**”) has been established in compliance with Rule 3.21 and Rule 3.22 of the Listing Rules with written terms of reference in compliance with the CG Code. The primary responsibilities of the Audit Committee are to review and monitor the financial reporting, risk management and internal control systems of the Company and to assist the Board to fulfill its responsibilities over the audit.

The Audit Committee has reviewed the Group’s unaudited condensed consolidated interim results for the six months ended 30 June 2020 and has also reviewed and confirmed the accounting principles and practices adopted by the Group and discussed the auditing, internal control and financial reporting matters of the Group.

The Audit Committee consists of three independent non-executive Directors, namely Mr. Cheung Ka Fai, Mr. Wu Ying and Mr. Zhu Zhengfu. Mr. Cheung Ka Fai serves as the chairman of the Audit Committee.

INTERIM DIVIDEND

The Board does not recommend the payment of an interim dividend for the six months ended 30 June 2020 (six months ended 30 June 2019: Nil).

PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT

This interim results announcement has been published on the website of the Stock Exchange at <http://www.hkexnews.hk> and on the website of the Company at <http://www.zallcn.com>. The interim report for the six months ended 30 June 2020 of the Group containing all the information required by the Listing Rules will also be published on the same websites and dispatched to the shareholders of the Company in due course.

By order of the Board
Zall Smart Commerce Group Ltd.
Yan Zhi
Co-chairman

Hong Kong, 31 August 2020

As at the date of this announcement, the Board comprises nine members, of which Mr. Yan Zhi, Dr. Gang Yu, Mr. Wei Zhe, David, Mr. Qi Zhiping, Mr. Cui Jinfeng and Ms. Min Xueqin are executive directors of the Company; and Mr. Cheung Ka Fai, Mr. Wu Ying and Mr. Zhu Zhengfu are independent non- executive directors of the Company.